



APR 21 '17 PM 2:23

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Kim Harvey Looney
615.850.8722 direct
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April 21, 2017

VIA HAND DELIVERY

Melanie M. Hill
Executive Director
Tennessee Health Services and Development Agency
Andrew Jackson Building
9th Floor
502 Deaderick Street
Nashville TN 37243

Re: Saint Francis Hospital-Bartlett - Shelby County, TN
CN1701-004

Dear Melanie:

Enclosed please find 20 copies of letters of support for the Saint Francis Hospital-Bartlett FSED project. Please let me know if you have any questions.

Sincerely,

Kim Harvey Looney

KHL:lag
Enclosures

Robert A. Wilson
11121 Highway 70
Unit 202
Arlington, TN 38002
USA
901-831-4613

APR 21 '17 PM 2:23



March 16, 2017

Ms. Melanie Hill
Executive Director
Health Services & Development Agency
502 Deaderick Street
Andrew Jackson Building, 9th Floor
Nashville, TN 37243

Re: Saint Francis Hospital-Bartlett Freestanding Emergency Department

Dear Ms. Hill:

As an owner of multiple growing business in Arlington, TN, I would like to express my support for the proposed freestanding emergency department project by Saint Francis Hospital-Bartlett.

First, please allow me to introduce my companies and provide a little background as to why I feel a local ER facility is so important.

Port Alliance Supply Chain Solutions (PASCs) and its affiliate company H.Saga International provide customers with international supply chain capabilities through an integrated trade and logistics solutions platform. Key service categories include raw material sourcing, factory sourcing, trading and financing, transportation management, customs and risk management, and hub and distribution management.

In 2014, PASCs and its affiliates opened a small sales office in Arlington. Originally staffed with 2 people, the Arlington division has grown substantially over the last two years. Specifically, PASCs's Arlington business is now over \$8.5 million in sales and employs 13 people. Furthermore, the partners, Lance Lin and myself, have made the strategic decision to move our global headquarters from Taipei, Taiwan to Arlington, TN, in 2018. In order to facilitate the transfer of headquarter functions to Arlington, TN in 2018, PASCs has purchased two new buildings in Arlington in 2016, and recently received approval to acquire an adjacent 1.6 acres which will be used to develop a \$1.5 million mixed use residential/retail property facility in Historic Depot Square District. Also worth noting, is that many of our current and future employees live in Arlington and the nearby surrounding cities.

Critical to the partner's decision to invest, grow, and expand in Arlington, TN is the outstanding quality-of-life provided by the greater Arlington area. That said, Arlington continues to need a local ER facility to provide critical care that cannot be supported by local doctors and minor-care clinics. Consequently, your decision to approve St. Francis's Freestanding Emergency facility in Arlington is critical to our continued ability to attract talent while growing PASCs's Arlington business.

Lastly, to add a personal note, I must express my deep appreciation for St. Francis and their Bartlett facility. A little over two years ago I experienced a life-threatening medical issue that resulted in 10 days at St. Francis to resolve. Without the work of the St. Francis ER team and surgeons, I might not be able to write you this letter today! I am deeply appreciative of the care I received from St. Francis, and aware of the importance of having

local medical care. That said, I feel strongly that a closer location, with reduced wait times is important to both St. Francis's and PASC's continued success.

For the many reasons detailed above, and in desire to see continued growth and quality-of-life in Arlington, I respectfully submit my support to St. Francis and the Arlington Freestanding Emergency facility, and request your consideration and support of the same.

Sincerely,



Robert A. Wilson
CEO/Managing Partner



APR 21 '17 PM 2:23

Scott Bales
12029 Mott Street
Arlington, TN 38002
USA

March 21, 2017

Ms. Melanie Hill
Executive Director
Health Services & Development Agency
502 Deaderick Street
Andrew Jackson Building, 9th Floor
Nashville, TN 37243

Re: Saint Francis Hospital-Bartlett Freestanding Emergency Department

Dear Ms. Hill:

My wife, our three sons (ages 8, 4, and 3) live about two miles from the historic Depot Square of Arlington. When we moved from Boston 7 years ago this June, my wife and I were looking for a community where we, along with our family, could grow, learn, develop and be an integral part of a growing community. Well, I'm happy to say after these 7 years we've just moved into our second home here in the Arlington community and we're very excited about what the future holds for Arlington.

I am also the CFO for IXORP, Inc., headquartered here in the historic Depot Square of Arlington, TN. Since joining the company 2 years ago, IXORP, Inc. not only is expanding in terms of employees and product but continues to see financial growth since its start in 2015, \$1.5MM in '15 to \$13MM in '16. We share a building with our sister companies from the Port Alliance Group and our employees look forward to coming to work in Arlington. They enjoy the opportunity to work for a first-class organization headquartered in a community experiencing the type of growth Arlington is.

As a both an employer and resident of the Arlington community I would like to place my support for the proposed freestanding emergency department project by Saint Francis Hospital-Bartlett. I speak as a husband, father, employer, and active member of the Arlington community when I say having a first-class facility like the one being proposed would provide care and well-being to the Arlington community we've not had since I've been here. The Arlington community and those communities within short distances from Arlington need an emergency department with the reputation of Saint Francis. I think about the numerous people in the surrounding towns who would immediately have access to an emergency department that would expeditiously care them, their families and their communities in much greater proximity than what's available to them today.

I urge the Health Services and Development Agency to approve the project for Saint Francis Hospital-Bartlett.

Sincerely,

A handwritten signature in black ink, appearing to read 'Scott Bales', written over a horizontal line.

iXorp, Inc.
12029 Mott Street
Arlington, TN 38002

APR 21 '17 PM 2:23



March 20, 2017

Ms. Melanie Hill
Executive Director
Health Services & Development Agency
502 Deaderick Street
Andrew Jackson Building, 9th Floor
Nashville, TN 37243

Re: Saint Francis Hospital-Bartlett Freestanding Emergency Department

Dear Ms. Hill:

As a new employee with iXorp Inc., I would like to express my support for the proposed freestanding emergency department project by Saint Francis Hospital-Bartlett. iXorp Inc. is a supply chain cash flow solution company with US Headquarters located in the heart of Arlington, TN.

I am a 2012 graduate of Arlington High School and have many roots established in this community. While attending Arlington High, several classmates of mine were injured playing sports and many teachers needed emergency medical help while school was in session. Those individuals had to either drive themselves or ride in an ambulance to Saint Francis Hospital-Bartlett, which could have posed a danger to their future health due to the time it took to arrive there.

Recently, I closed on a home in Oakland, TN, which is only a half an hour away from Arlington. There is no hospital with an emergency department near my home and having a closer location would not only benefit my family and me, but also the citizens of neighboring towns.

A few of my friends and family have been patients at Saint Francis Hospital – Bartlett and the various nurses and doctors were able to heal them so they could return home. I have watched Arlington grow through the years and a hospital is greatly needed for the availability of the citizens in Arlington and the surrounding areas.

I urge the Health Services and Development Agency to approve the project for Saint Francis Hospital-Bartlett.

Sincerely,

Elizabeth Handy

12029 Mott Street
Arlington, TN 38002
USA

APR 21 '17 PM 2:23



March 20, 2017

Ms. Melanie Hill
Executive Director
Health Services & Development Agency
502 Deaderick Street
Andrew Jackson Building, 9th Floor
Nashville, TN 37243

Re: Saint Francis Hospital-Bartlett Freestanding Emergency Department

Dear Ms. Hill:

I Morgan Matheson with Port Alliance Supply Chain Solutions, I would like to express my support for the proposed freestanding emergency department project by Saint Francis Hospital-Bartlett. Port Alliance Supply Chain Solution is an international company with US Headquarters located in the heart of Arlington, TN.

Last September I was unknowingly having an ectopic pregnancy, and passed out. Civilians in the area called for an Ambulance, that took me to Saint Francis. The staff rushed me to surgery to clear this and remove all the internal bleeding. To be honest as a mother of 4 I put my care last and theirs first, so I suffered through the pain because I could not make it myself to the Bartlett location. If there had been a Hospital closer, I would have possible went sooner instead of putting it off.

I cannot count the times I've taken my children, and delivered my children at Saint Francis. Everyone had great experiences, except for the long drive to receive health care.

I urge the Health Services and Development Agency to approve the project for Saint Francis Hospital-Bartlett.

Sincerely,

Morgan M. Matheson
Accounting Dept.
Port-Alliance

Amber Dawn Woods
12029 Mott St.
Arlington, TN 38002
USA

APR 21 '17 PM 2:23



March 20, 2017

Ms. Melanie Hill
Executive Director
Health Services & Development Agency
502 Deaderick Street
Andrew Jackson Building, 9th Floor
Nashville, TN 37243

Re: Saint Francis Hospital-Bartlett Freestanding Emergency Department

Dear Ms. Hill:

As Hiring Manager for Alliance Services, Inc., a woman-owned staffing company located in Arlington, TN, I would like to express my support for the proposed freestanding emergency department project by Saint Francis Hospital-Bartlett.

As a new and growing business, the health, safety and comfort of our employees is paramount. The closest emergency room is nearly 20 minutes away! The topic of what to do and where to go in case of an emergency has come up multiple times in our workplace and is an ever-present concern for us, our employees and our clients.

The Town of Arlington is welcoming and open to growth of all types (It's currently ranked as one of the fastest growing areas in TN!), but a serious consideration for any business choosing to locate here is the lack of emergency medical services. With the Memphis Regional Megasite only minutes away, potential tenants of the site are looking to Arlington to provide essential services for its future workforce. The Saint Francis Hospital-Bartlett proposal is the missing piece of that puzzle.

As fellow members of the Arlington Chamber of Commerce, we know and trust St. Francis Hospital-Bartlett's commitment to and involvement in our community. For the sake of all current residents, businesses and workers, as well as the future of the Town of Arlington and surrounding communities, I urge the Health Services and Development Agency to approve the project for Saint Francis Hospital-Bartlett.

Sincerely,

Amber Dawn Woods
901-871-0104
amberwoods@alliancesrvcs.com

12029 Mott Street
Arlington, TN 38002
USA

APR 21 '17 PM 2:24



March 20, 2017

Ms. Melanie Hill
Executive Director
Health Services & Development Agency
502 Deaderick Street
Andrew Jackson Building, 9th Floor
Nashville, TN 37243

Re: Saint Francis Hospital-Bartlett Freestanding Emergency Department

Dear Ms. Hill:

As a single mother of a three-year-old living on the out skirts of Arlington, as well as working for Port Alliance Supply Chain Solutions, I would like to express my support for the proposed freestanding emergency department project by Saint Francis Hospital-Bartlett. Port Alliance Supply Chain Solution is an international company with US Headquarters located in the heart of Arlington, TN.


Saint Francis Hospital-Bartlett is the closest hospital not only to my home and work but my sons Daycare as well. So, it is very important with having a small child especially a boy, that I have emergency services closer than 30 minutes away.

With putting a Saint Frances Hospital Freestanding Emergency Department in Arlington, this would benefit not only myself but all other parents that live in the surrounding areas Arlington, Mason, Oakland, Lakeland, etc.

My son has needed Emergency services at least three times in the past year and all three of those times, we have had to drive at least 30 min to seek care. If Saint Frances Hospital Freestanding Emergency Department approves an Arlington location. This would no longer be an issue as my son's daycare, as well as my work would be just a short 1 mile away, with my home being 10 min away from Arlington.

So, I urge the Health Services and Development Agency to approve the project for Saint Francis Hospital-Bartlett.

Sincerely,


Kimberly S. Wood

Susan Payne
11895 Douglass, Arlington, TN 38002

APR 21 '17 PM 2:24

February 22, 2017

Ms. Melanie Hill
Executive Director
Health Services & Development Agency
502 Deaderick St.
Nashville, TN 37243

Re: St. Francis Hospital-Bartlett Freestanding Emergency Department

Dear Ms. Hill:

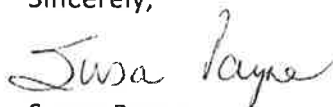
I have been a resident of Arlington, TN for 11 years and have worked as a builder/developer in Arlington on various projects for the past 15 years. I am writing you in support of the proposed freestanding emergency room in Arlington.

My grandson was born 3 years ago at St. Francis Bartlett and we had a very positive experience with the hospital. My son and his family now live in Arlington too and it gives us great comfort to know that we would have an emergency room facility located so close by. The residents of Arlington will be very pleased to see us get this facility as it will help our town grow and be an even better and safer place to live.

I do believe your facility will help save many lives by being in such close proximity to Arlington, Fayette County, and Tipton County. Arlington is one of the fastest growing areas in the State. I am a homebuilder/developer and we are in the process of developing a 127 lot subdivision in Arlington and will be building homes starting in the next 6 weeks. The demand for housing in Arlington is surpassing all expectations and your facility will greatly benefit from the growth of our City as well as be a huge benefit to our citizens.

I ask that the Health Services and Development Agency approve the project for St. Francis Hospital-Bartlett Freestanding Emergency Department.

Sincerely,



Susan Payne
901-289-9948

Robin Winchester Webb
12029 Mott St.
Arlington, TN 38002
USA

APR 21 '17 PM 2:24



March 21, 2017

Ms. Melanie Hill
Executive Director
Health Services & Development Agency
501 Deadrick Street
Andrew Jackson Bldg, 9th Floor
Nashville, TN 37243

RE: Saint Francis Hospital—Bartlett Freestanding Emergency Department

Dear Ms. Hill,

As President of Alliance Services, Inc., a staffing and employment firm located in Arlington, Tennessee, I would like to express my support for the proposed freestanding emergency department project by Saint Francis Hospital—Bartlett.

Not only is Saint Francis Hospital Bartlett, the closest hospital to our office location in Arlington, but it is an outstanding facility to which we have pledged our support. It would be a great benefit to the community to have a freestanding emergency department in conjunction with the other amazing services already provided by Saint Francis Hospital Bartlett.

As an employer, and business owner, I provide many services to our clients—most importantly personnel services and quality workers. In order to maintain potential employees' interest in working in the Bartlett and Arlington geographical areas, fast and convenient emergency medical care is essential.

Finally, we have a vested interest in supporting the Memphis Mega Site that is proposed close to the Brownsville highway exit on Interstate 40. Our office is located between Brownsville and Bartlett, Tennessee, and an emergency department location closer to the Memphis Mega Site is imperative.

Thank you for your consideration; we would respectfully urge the Health and Human Services Development Agency to approve the project for the Saint Francis Hospital Bartlett's freestanding emergency Department.

Best regards,



Robin W. Webb

12029 Mott Street
Arlington, TN 38002
USA

APR 21 '17 PM 2:24



March 20, 2017

Ms. Melanie Hill
Executive Director
Health Services & Development Agency
502 Deaderick Street
Andrew Jackson Building, 9th Floor
Nashville, TN 37243

Re: Saint Francis Hospital-Bartlett Freestanding Emergency Department

Dear Ms. Hill:

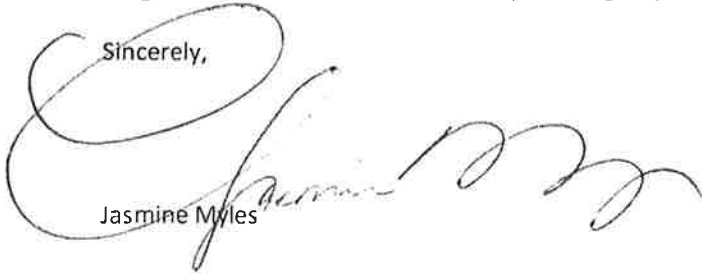
As an employee with Port Alliance Supply Chain Solutions, I would like to express my support for the proposed freestanding emergency department project by Saint Francis Hospital-Bartlett. Port Alliance Supply Chain Solution is an international company with US Headquarters located in the heart of Arlington, TN.

As you may know, the closest hospital to Arlington, which happens to be Saint Francis Hospital-Bartlett, is over 20 minutes away. One can never foresee what the day will bring and there's a "golden hour" after heart attacks, trauma and stroke in which treatment is needed to prevent loss of heart muscle and brain tissue. I value the life of my coworkers, as well as my own, and could not imagine losing any member of my team due to the extreme proximity of appropriate care.

I urge the Health Services and Development Agency to approve the project for Saint Francis Hospital-Bartlett.

Sincerely,

Jasmine Myles

A large, stylized handwritten signature in black ink, appearing to read "Jasmine Myles", is written over the printed name.

APR 21 '17 PM 2:24

**DAVID GOODWIN, JR. LLC
214 Ridgefield
Memphis, Tennessee 38111**

February 22, 2017

Ms. Melanie Hill
Executive Director
Health Services & Development Agency
502 Deaderick St.
Nashville, TN 37243

Re: St. Francis Hospital-Bartlett Freestanding Emergency Department

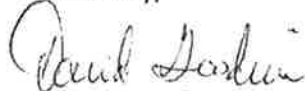
Dear Ms. Hill:

As a commercial/residential property owner in Arlington, I was very pleased to hear of the proposed St. Francis Hospital-Bartlett Freestanding Emergency Department. There is a great need for a facility such as this in Arlington and it will provide services for those residents in Fayette and Tipton County as well. They are so far away from a fine medical facility such as St. Francis and quicker access to ER care could save many lives.

I have developed and sold several residential subdivisions and commercial lots in Arlington over the last 13 years and I own the Arlington Crossing Shopping Center on Airline Road. I am now developing a 127 lot subdivision in Arlington and will be starting new homes this spring. I have millions of dollars invested in this community and I have found Arlington to be one of the best communities in the metropolitan area. The town officials and citizens are very involved in the community and the citizens are asking for more facilities that will better their lives. I cannot think of any facility more important to this community and surrounding towns than an ER operated by St. Francis.

I would encourage the Health Services and Development Agency to approve this project for St. Francis Hospital-Bartlett Freestanding Emergency Department.

Sincerely,


David Goodwin, Jr.
901-289-4241



OAKLAND
PRIMARY
CARE

SFMP

Ms. Melanie Hill
Executive Director
Health Services and Development Agency
502 Deaderick Street, 9th Floor
Nashville, Tennessee 37243

APR 21 '17 PM 2:24

Dr. DeAnna Elsea

Dr. Darrin Lyons

Cathy Lipsey, FNP

RE: Saint Francis Hospital-Bartlett - CN1701-004
Certificate of Need for FSED

Dear Ms. Hill:

I am a Physician in Oakland Tennessee, and I am the former owner of Oakland Primary Care. I am a Native Memphian, but I have lived and worked in Oakland since 2003. I was Chief of Staff at Methodist Fayette for 2 years, and assistant Chief of Staff for 6 years. I owned Oakland Primary Care for 8 years, and I am the only Internist Practicing in Fayette County at this time. I also served on the Oakland Chamber Board of Directors for 3 years. After years of research and interactions with the staff at St Francis Bartlett and Baptist Hospital, I decided to sell my practice in March 2016 to St Francis Hospitals. Our community has benefited greatly since the addition of St Francis Bartlett. This hospital has provided excellent care and allowed access to specialists that we did not have before, as our nearest hospital was Methodist Fayette in Somerville TN. Our patients immediately showed a preference for the services that they received at St Francis Bartlett, and Methodist eventually decided to close the Somerville hospital. Since that closure, only St Francis has made an effort to provide support to this area. They have purchased my clinic and they have offered support to the other practitioners in the area through frequent visits and marketing. They have also sent a cardiologist and a vascular surgeon to the area for improved access to care. The closure of our local hospital has left us with a vacancy in emergent services. Fayette county and Oakland have had to purchase additional ambulances to accommodate the lengthy trips to Memphis or Jackson for emergency care of our citizens. I feel that we would greatly benefit from a stand-alone ER located closer to our community. It would provide faster stabilization of sick individuals and it would help free up our ambulances to be there when others need them.

In summary, St Francis has provided care to this area since before the exit of our hospital in Somerville, and I urge you to approve the CON for a stand-alone ER to help fill the gap in our emergency services. They have demonstrated that they are committed to providing care in this community, and a stand-alone ER would be a significant step, working towards additional services for this rapidly growing community.

Thank you for your attention to this matter.

Sincerely:

DeAnna Elsea MD



Waller Lansden Dorn & Davis, LLP
511 Union Street, Suite 2700
P.O. Box 198966
Nashville, TN 37219-8966

615.244.6380 main
615.244.6804 fax
wallerlaw.com

Kim Harvey Looney
615.850.8722 direct
kim.looney@wallerlaw.com

April 21, 2017

VIA HAND DELIVERY

Melanie M. Hill
Executive Director
Tennessee Health Services and Development Agency
Andrew Jackson Building
9th Floor
502 Deaderick Street
Nashville TN 37243

Re: Saint Francis Hospital-Bartlett - Shelby County, TN
CN1701-004

Dear Melanie:

Enclosed please find 20 copies of letters of support for the Saint Francis Hospital-Bartlett FSED project. Please let me know if you have any questions.

Sincerely,

Kim Harvey Looney

KHL:lag
Enclosures

From:

From:

From:

04/21/2017 11:33 #178 P.001/010

04/20/2017 11:41 #679 P.002/002

04/20/2017 10:07 #150 P.002/002



Citizen in the Community

Michelle Smothers, A.P.N.

Ms. Melanie Hill
Executive Director
Health Services and Development Agency
502 Deaderick Street, 9th Floor
Nashville, Tennessee 37243

RE: Saint Francis Hospital-Bartlett - CN1701-004
Certificate of Need for FSED

Dear Ms. Hill:

We are writing today in support of the freestanding emergency department project proposed by Saint Francis Hospital-Bartlett. As long-time citizens of Arlington, we have a personal appreciation of the commitment SFH-Bartlett has made to our community. Many of us have been, or have loved ones who have been, patients at SFH-Bartlett over the years.

At this point in time the Arlington community is experiencing rapid growth, and we are one of the fastest growing communities in western Tennessee. As part of this growth, we have experienced first-hand SFH-Bartlett's investment in our community, and we are familiar with the stellar services that they provide. We are currently at a time in the development of our community where it make sense to seek additional healthcare services in our area, and SFH-Bartlett is the perfect group to lead our way forward.

The addition of a freestanding emergency department is just what Arlington needs. The addition of these emergency services will be a great benefit to the community, particularly to our older residents who need them most. Not only would this project increase access to services for community residents, but it will also do so in an area that currently lacks convenient access to these services.

SFH-Bartlett is the perfect company to provide these services. They already operate the closest hospital to the Arlington community, they are a great provider of healthcare services, and they have been an invaluable asset to the community. They have further invested in our community by opening primary care practices accessible to many who might otherwise experience difficulty in receiving healthcare. As such, we would urge you to approve Saint Francis Hospital-Bartlett's plans to provide a freestanding emergency department in our community.

Sincerely,



SFMP
SAINT FRANCIS
MEDICAL PARTNERS

04/21/2017 11:33

Michelle Smothers, A.P.N.

Citizen in the Community

Ms. Melanie Hill
Executive Director
Health Services and Development Agency
502 Deaderick Street, 9th Floor
Nashville, Tennessee 37243

RE: Saint Francis Hospital-Bartlett - CN1701-004
Certificate of Need for FSED

Dear Ms. Hill:

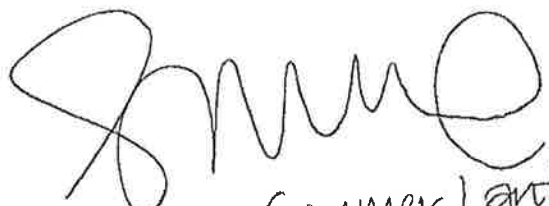
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Sincerely,


Summer Lantrip



SFMP
SAINT FRANCIS
MEDICAL PARTNERS

APR 21 '17 PM 3:30

Michelle Smothers, A.P.N.

Citizen in the Community

Ms. Melanie Hill
Executive Director
Health Services and Development Agency
502 Deaderick Street, 9th Floor
Nashville, Tennessee 37243

RE: Saint Francis Hospital-Bartlett - CN1701-004
Certificate of Need for FSED

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SFMP
SAINT FRANCIS
MEDICAL PARTNERS

Citizen in the Community

Michelle Smothers, A.P.N.

Ms. Melanie Hill
Executive Director
Health Services and Development Agency
502 Deaderick Street, 9th Floor
Nashville, Tennessee 37243

RE: Saint Francis Hospital-Bartlett - CN1701-004
Certificate of Need for FSED

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Sincerely,



SFMP
SAINT FRANCIS
MEDICAL PARTNERS

APR 21 '17 PM 3:30

Michelle Smothers, A.P.N.

Citizen in the Community

Ms. Melanie Hill
Executive Director
Health Services and Development Agency
502 Deaderick Street, 9th Floor
Nashville, Tennessee 37243

RE: Saint Francis Hospital-Bartlett - CN1701-004
Certificate of Need for FSED

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Sincerely,

Lakeisha Manning



SFMP
SAINT FRANCIS
MEDICAL PARTNERS

APR 21 '17 PM 3:30

Michelle Smothers, A.P.N.

Citizen in the Community

Ms. Melanie Hill
Executive Director
Health Services and Development Agency
502 Deaderick Street, 9th Floor
Nashville, Tennessee 37243

RE: Saint Francis Hospital-Bartlett - CN1701-004
Certificate of Need for FSED

Dear Ms. Hill:

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JT Page
JAY PAGE



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APR 21 '17 PM 3:50

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NO
Baptist



SFMP
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